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A dog and a dream brought this family success in the busy boutique and treat business.

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His dog apparel is big business for these young fashion-forward entrepreneurs.



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# Pet Style NEWS

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## The Fancy and the Functional

Holiday fashion is hot for pets. ■ By Sandy Gutierrez

Nothing signals the arrival of the holidays like a dog strutting down the street wearing a red scarf or reindeer sweater. Some retailers are planning in advance to cash in on the business of pet holiday fashion.

There's definitely more excitement about buying the special hand-knit scarf or hoodie sweater during the holidays, according to Isamere Zalmanek of Petry & Pooch Pethouse and Pavilion, a boutique with locations in Los Angeles and Long Beach, Calif. This time of year, more customers grab impulse items for stocking stuffers, she said.

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## Meet Giana

America's Top Dog Model 2010

## Strong and Fun

Pet owners are willing to shell out cash for high-quality, innovative toys. ■ By Meghan E. Murphy

Thanks to the recession, a back-to-basics movement has been about just about every consumer industry. When it comes to big-budget pet toys, that means a shift toward durable materials.

and interactive products that reward a tatty with hours of fun.

High-end pet toy manufacturers know that money is tight for pet owners in a down economy, but they say that doesn't mean customers are going to walk into a store and buy the cheapest product. SEE TOYS



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